



"Crafting the Backbone of Digital Era"



The Ultimate Buying Guide

### **Our Story**

Founded in the early 1990s by Mr. Rajinder Makhija, our group began with antenna wires and coaxial cables. Over the years, we expanded our product line to include networking cables. In 2018, we achieved a major milestone by establishing a state-of-the-art Optical Fibre Cable Manufacturing plant in New Delhi, India. Today, we are a reputed manufacturer of Optical Fibre Cables, FRP Rods, and HDPE, known for our quality, reliability, and cutting-edge technology. With a combined annual capacity of over 250,000 kilometers, we are pioneers in the field of telecommunication and broadband solutions.



(Awarded as Best Cable Manufacturer presented by Hon'ble Dy. Mayor of Delhi in Partnership with The Economic Times.)







(The Pride Award presented by The President of All India Electronics Association Estd. 1936)



#### **Meet the Team**



Mr. Rajinder Makhija has been leading the company's group since the early 1990s. Under his guidance, the company diversified from antenna wires to Co-axial cables, CCTV cables, Networking Cables (CAT-5 and CAT-6), and Optical Fibre Cables. His emphasis on backward integration ensures quality and competitive prices through in-house production of most raw materials.



Mr. Sudhir Makhija, Director of M-Core Industries Pvt. Ltd., is a successful business leader, published author, and a Dealer Growth Expert. With a proven track record in strategic management, he drives growth, fosters collaboration, and excels in market expansion initiatives that benefit dealers through strategic partnerships. Skilled in assembling top-performing teams, he cultivates a culture of teamwork for success.



Mr. Rahul Makhija, a proficient Director at M-Core Industries Pvt. Ltd., leads in production, operations, and cost-cutting measures, propelling growth and efficiency. His expertise guarantees top-quality products and profitability, with remarkable achievements in scaling economies and optimizing product efficiency.

#### MILESTONE ACHIEVEMENT

MORE 13000
HAPPY CUSTOMER

SUPPLY IN 26 STATES

6 UNION TERRITORIES

**30**CRORE **55** LAKHS METERS CABLES **PRODUCED** 

MANUFACTURING FACILITY

SPREAD 94,000 SQ. FT.

## Certifications

































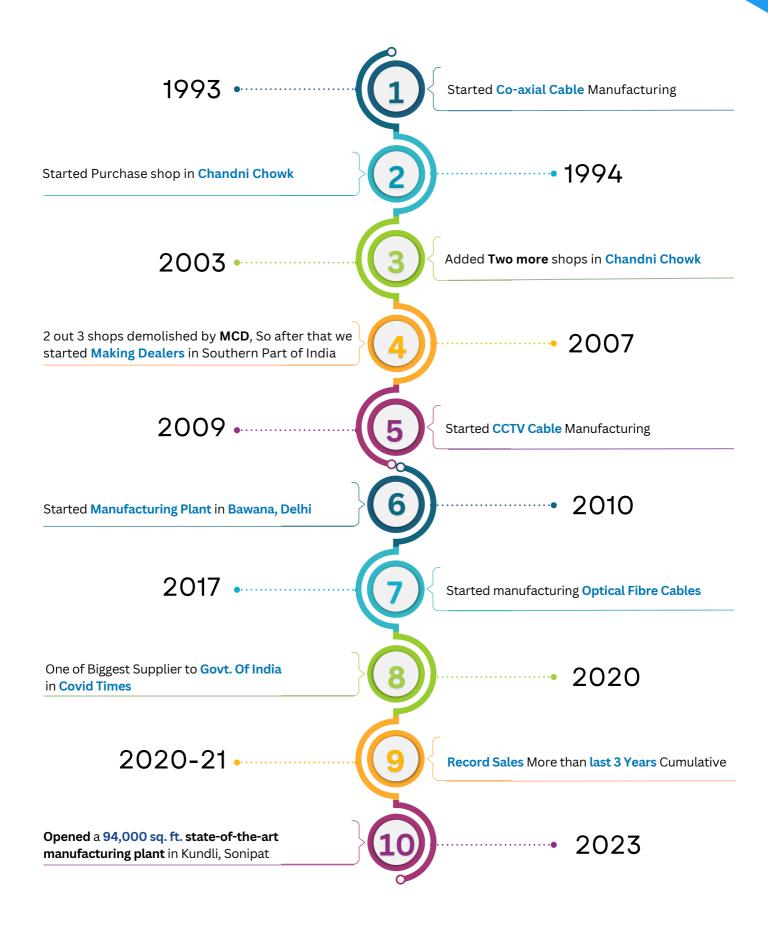






### **Our Journey**





# 13000 + CUSTOMERS

#### **All Across India**

















रक्षा मंत्रालय MINISTRY OF **DEFENCE** 



# **Production**





# **Testing**





# **Packaging**





# **On Time Delivery**

# Driven by **Systems**





#### **A Quick Guide**

# OPTICAL FIBRE CABLE SELECTION & INSTALLATION

**Digital Connection's Backbone:** In an era of rapid digital growth, the right optical fibre cables are key. For ISPs, cable operators, and end-users, understanding these cables is crucial.

#### Fibre Basics

**What is Optical Fibre? -** It uses light for ultra-fast data transmission, far surpassing older cable technologies.

**Types**- Whether Single-mode or Multi-mode, select fibre based on specific requirements and environment.

#### **Selection Criteria**

**Environment Assessment**- Whether Single-mode or Multi-mode, select fibre based on specific requirements and environment.

**Bandwidth Projection**- Always be future-ready. Ensure your choice caters to growing data demands.

**System Compatibility & Durability**- Match fibres with existing setups. Prioritize long-lasting cables, like M-Core, for assured durability.

#### **Certifications & Experience**

**Trust in Certifications**- ISO 9001:2000, ISO 14001, and CE Marked products reflect quality and international standards.

**Brand Tenure**- Investigate the brand's experience. M-Core, for instance, has been manufacturing cables for 32 years, testifying to its expertise..

**Production Capacity**- A manufacturer's capacity reflects their scale and proficiency. M-Core boasts a production capacity of 21000Kms/month.

**Track Record**- A vast customer base speaks volumes about a brand's credibility. M-Core stands tall with 12000 happy customers.

#### **Installation & Upkeep**

**Prioritize Safety**- Adherence to safety standards is paramount during installation.

**Installation Protocol**- Spanning site assessment to post-installation evaluations, thoroughness is key.

**Routine Maintenance**- Consistent check-ups ensure uninterrupted operations. Proactively troubleshoot and stay open to periodic upgrades.

#### **M-Core Difference**

**M-Core** stands as a beacon in the optical fibre landscape, thanks to its pioneering design, sustainable manufacturing, and the overwhelming approval of its user base.

#### **Parting Thought**

In a world where connectivity dictates progress, mediocrity isn't an option. Make informed choices by considering certifications, brand experience, production capacity, and proven track record.

**To know more** about the selection of the right optical fibre cable, contact our **OFC experts** at ofcexperts@mcorecables.com

#### M-CORE PREMIUM ADSS OFC



M-Core Premium Optical Fibre Cable: Color Coated Fibre place loosely in a jelly-filled uni-tube, to protect from water ingress and is surrounded with Glass Yarns which provides extra tensile to the core. FRP Rods Embedded in HDPE jacket as strength member.

These cables can be used for outdoor applications in access network or as access cables from outdoor to indoor in customer premises network. It can be used as access building cable in premises distribution system, especially used in outdoor aerial access cabling.

#### Cable Construction Details:

No. of fibres in Tube : 2/4/6/12 fibres per tube as per fibre count Loose Tube : PBT Loose Tube Filled in Thixotroplic Jelly

Strength Member : Fibre Reinforced Plastic - FRP embedded in Sheath

Peripheral Strength Member : Glass Yarn

Outer Sheath : High Density Polyethylene - Black Colour

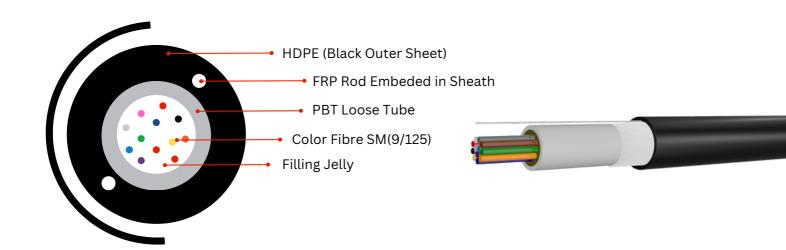
Standard Length : 2000mtr + Per Coil or wooden drum or customized on request

Cable Outer Diameter : 6.5mm + 0.2mm Nominal Cable Weight : 35+ 4 Kg / Km

#### Fibre Color Code



#### M-CORE OUTDOOR OFC CABLE



#### **Product Description**

M-CORE Outdoor Optical Fibre Cable: Color Coated Fibre Placed Loosely in a Jelly-Filled uni-tube, HDPE Jacketed, Steel with or FRP Rods Embedded in HDPE Jacket as strength member, fibre Optical Cable for CATV application.

#### Cable Construction Details:

No. of fibres in Tube : 2/4/6/12 fibres per tube as per fibre count Loose Tube : PBT Loose Tube Filled in Thixotroplic Jelly

Strength Member : Fibre Reinforced Plastic - FRP embedded in Sheath

Peripheral Strength Member : Glass Yarn

Outer Sheath : High Density Polyethylene - Black Colour

Standard Length : 2000mtr + Per Coil or wooden drum or customized on request

Cable Outer Diameter : 6.5mm + 0.2mm Nominal Cable Weight : 35+ 4 Kg / Km

# Fibre Color Code 1 2 3 4 5 6 Blue Natural Orange Green Brown Grey 7 8 9 10 11 12 White Red Black Yellow Violet Pink



### FTTH / Drop Cable



#### Gold Series with 1 FRP & Yarn



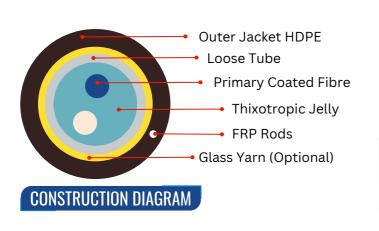
#### **CONSTRUCTION DETAILS**

- · Single loose tube filled with thixotropic jelly and centrally placed in the cable
- Glass yarns as Peripheral Strength Member (PSM)
- HDPE outer Sheath
- Fibre count 2F (Sm Fibre G657A1)

#### **TECHNICAL DATA**

Fibre Count	Outer Diameter (Normal)	Weight (kg/km)	Tensile Strength (N)		Bending Radius	
			Temporary	Permanent	Temporary	Permanent
2F	4.5mm	14	1000	500	15D	30D

### Diamond / Platinum with 2 FRP & Yarn (Optional)



#### **CONSTRUCTION DETAILS**

- Single loose tube filled with thixotropic jelly and centrally placed in the cable
- Glass yarns as Peripheral Strength Member (PSM)
- **HDPE** outer Sheath
- Fibre count 2F (Sm Fibre G657A1)

#### **TECHNICAL DATA**

fibre Count	Outer Diameter (Normal)	Weight (kg/km)	Tensile Strength (N)		Bending Radius	
			Temporary	Permanent	Temporary	Permanent
2F	4.8mm + 0.3mm	14	1000	500	15D	30D

### **Customer Speaks**



Working with M-Core has increased my profits 4x in 3 years, and I now provide customers with more fiber cable choices and better value for their money.

-Sumit Advani - Sanay Electronics (Mumbai)

जब से M-Core की Cables बेचना शुरू करा है,
Repeat Customers ज्यादा बार वापस आ रहे हैं,
जिससे मेरे Profits में बढ़ोतरी हुई है, और M-Core
Fiber Cables की सफलता ने मेरे अन्य
Products की Sale को भी बढ़ाया है।



-Amol - Optibre infra Tech (Nagpur)



M-Core Cables use करने के बाद से मेरा अपना network काफी strong हुआ है। M-Core की team के साथ जुड़ने से मुझे Business में भी Growth मिली है, जिस से मैं एक ISP के साथ साथ Reseller भी बन गया हूँ।

-Gaurav Kapoor M/s Saanvi Enterprises

# Made In India | Made For India



AHMEDABAD | AYODHYA | BANGALORE | CHENNAI | COIMBATORE | DELHI | HANUMANGARH | HYDERABAD |
IMPHAL | INDORE | KANPUR | KOLKATA | LUCKNOW | MADURAI | MUMBAI | NOIDA | PATNA | PRAYAGRAJ |
PUNE | RANCHI | SRI GANGANAGAR | SRINAGAR | SURAT | VADODARA | VARANASI | VIJAYAWADA |

### **Events & Exhibitions**





M-CORE

**IFSEC INDIA 2018** Pragati Maidan, New Delhi

Scat India 2019 World Trade Centre, Mumbai

**Digital Space India 2019** Chennai Trade Centre



**MANUFACTURING** 

**Cable TV Show 2020** Science City, Kolkata

**Convergence India 2022** Pragati Maidan, New Delhi



**Cable TV Show 2023** Science City, Kolkata

**Convergence India 2023** Pragati Maidan, New Delhi



**IFSEC INDIA 2023** Pragati Maidan, New Delhi

**Upcoming Events** 





# REASONS TO CHOOSE M-CORE CABLES

- 1. Lightning-Fast Speed: Experience blazing-fast data transfer speeds.
- 2. Reliable Connectivity: Stay connected without interruptions.
- 3. Future-Proof Technology: Keep pace with evolving technology.
- 4. Made in India: Proudly manufactured in India.
- 5. Global Reach: Trusted by customers worldwide.
- 6. Robust Infrastructure: Built to withstand the toughest conditions.
- 7. Low Latency: Ideal for online gaming and streaming.
- 8. High Bandwidth: Seamlessly handle data-intensive tasks.
- 9. Security: Enhanced data security and privacy.
- 10. Easy Installation: Simplified setup and maintenance.
- 11. Longevity: Designed for a long service life.
- 12. Eco-Friendly: Environmentally responsible materials.
- 13. Customer Support: 24/7 assistance and support.
- 14. Cost-Effective: Value for your investment.
- 15. **Versatile Applications:** Suited for diverse industries.
- 16. Reduced Signal Loss: Optimal signal integrity.
- 17. Custom Solutions: Tailored to your specific needs.
- 18. Certified Quality: Complies with industry standards.
- 19. Scalability: Grow your network effortlessly.
- 20. **Timely Delivery:** Ensure project deadlines are met.
- 21. Customer Satisfaction: Our priority, always.

# क्या आप अपने OFC BUSINESS के PROFITS को DOUBLE करना चाहते है?



How to get more Customers?



How to get more **orders** from **Existing Clients**?



How to get more **profits** from your **Existing Stocks**?



(Dealer Growth Expert)

# **Schedule 1 to 1 session**

with Mr. Sudhir Makhija for expert guidance and tailored business solutions to overcome your challenges, along with a comprehensive business blueprint designed for your specific needs.

**SCHEDULE YOUR APPOINTMENT** 

1 to 1 Session with Mr. Sudhir Makhija

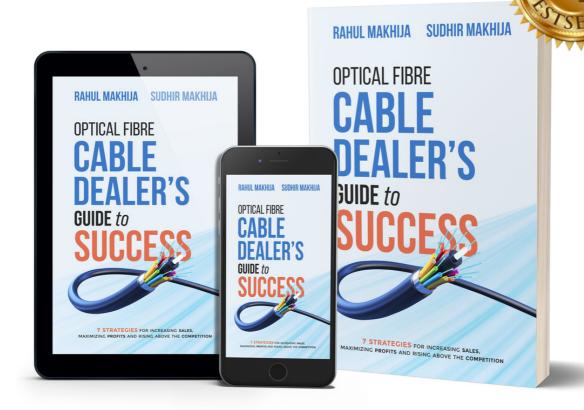


# WORLD 1st BOOK

# ON Cable Dealer Growth

# **AVAILABLE**





Get 7 Strategies to Increase Sales and Maximize **Profits** 





cabledealerguide.com





# Talk To Our Cable Experts

#### M-CORE INDUSTRIES PVT. LTD.

#### **DELHI PLANT**

Address: L-253, Sector - 3, DSIIDC Bawana Industrial Area,

Delhi - 110039

Email: info@mcorecables.com

#### **KUNDLI PLANT**

Address: Plot No 259 Sector-53, HSIIDC, Phase 5, Kundli,

Sonipat, Haryana 131028

Email: sales@mcorecables.com













Follow Us - @mcorecables